

# 10 GOOD REASONS TO USE BARFORD+CO

## 1. BENEFIT FROM OUR EXPERIENCE

Over the past 40 years Barford + Co has been at the cutting edge of the local property scene. We have been instrumental in driving forward many of the significant commercial and residential developments undertaken across the Huntingdonshire and north/mid Bedfordshire areas. Our accumulated expertise has been gained by an ongoing involvement in a range of complex planning, professional, agency and development instructions.

## 2. UNPARALLELED LOCAL KNOWLEDGE

We operate across Cambridgeshire and Bedfordshire but specialise in the towns of Huntingdon, St Neots, St Ives, Sandy and Biggleswade. Our knowledge of the local property market, values, planning matters and development projects being undertaken is, we believe, second to none.

## 3. REPUTATION FOR ADDING VALUE

Our reputation is that we add value to our clients' properties through exploiting planning angles, strong negotiating skills, pro-active management and creating marriage value through site assembly opportunities.

## 4. VALUE FOR MONEY SERVICES

We do not set fixed fees but offer competitive performance related packages which are tailored to suit our clients' requirements in accordance with a pre-agreed brief.

## 5. NEGOTIATING THE VERY BEST DEAL

Barford + Co has a reputation for negotiating exceptional deals and securing the best outcomes for its clients.

## 6. GOING THE EXTRA MILE

We are renowned for our attention to detail. We will work closely with your solicitor and other professional consultants to ensure that the optimum outcome is achieved as quickly as possible.

## 7. LASTING CLIENT RELATIONSHIPS

With 40 years behind us we are one of the region's most experienced commercial property consultants. Most of our business arises from recommendations and repeat instructions from existing satisfied clients some who have been with us for all of our 40 years in business.

## 8. PERSONAL SERVICE YOU CAN BANK ON

We offer a full range of services relating to commercial property and residential and commercial land. We also work closely with a range of trusted and reliable professional consultants (architects engineers etc) and can introduce these to projects as necessary. As a small company you can rely on a personal service and ready Director Contact.

## 9. PROFESSIONAL STANDARDS ASSURED

As members of the Royal Institute of Chartered Surveyors and Royal Town Planning Institute, which regulate our activities, our clients are assured of the highest professional standards.

## 10. OUR DOOR IS ALWAYS OPEN

Please feel free come and talk to us about your property or land. Whether small or large we will undertake an assessment of its potential and provide an appropriate report and, if required, an appraisal of value, all without obligation.

